

**ESIG Annual Meeting  
October 8, 2004  
University of Minnesota Libraries**

Barbara Winters called the meeting to order. She introduced Peggy Johnson, Associate University Librarian at the University of Minnesota. Peggy greeted the group. Peggy provided background on the University of Minnesota Libraries.

Peggy had everyone introduce themselves.

Bruce Morton provided a brief history of ESIG. First meeting at the Montana State at Bozeman, with a second meeting at Bozeman in 2002. Third meeting was in conjunction with EPSCoR meeting in 2003 when it was decided to create a formal organization. Funding became an issue and decided to ask EPSCoR to fund it by State. But EPSCoR declined to fund.

Chris Sugnet reported on the current situation of database licenses. The Kluwer and Blackwell deals were originally done by AISTI and later by Chris at the University of Nevada at Las Vegas. ESIG is now in the process of working with Corinne LeBrun at AISTI for the Kluwer/Springer licensing. AISTI will handle it for a service fee of 1% of each institution's subscription base to Kluwer/Springer. New message recently sent with additional information from AISTI.

Blackwell is not really a consortia agreement. It is straight forward by institution based on FTE.

Final license is the Wiley license. It is a shared holdings license and has been managed out of Mississippi State, currently by June Schmidt. She works with Mike Phillips at Wiley. It may be possible for ESIG to negotiate a full access license. It appears that only half the titles are now available – 168 titles (Wiley thinks it is 200) of 360 – due to the limited holdings of the ESIG group participating.

Peggy Cooper at Boise State is working with IOP and Dekker.

Marcel Dekker, Inc. /ESIG deal

3 year deal Jan. 1,2004 - Dec. 31, 2006, 7.5% annual price cap

Minimum buy-in:

2 yr. schools - \$1500, 4 yr. schools - \$3500, 4 yrs + PhDs - \$5000

Signed Oct. 9, 2003

2004 - Access fee waived

2005 - Access fee is 6% through agent, 3% if subscriptions are direct from Dekker

2006 - Access fee is 8% through agent, 5% if subscriptions are direct from Dekker

12 participating libraries:

Auburn

Boise State Univ.

Clemson

Montana State Univ. - Bozeman

New Mexico State Univ.

North Dakota State Univ. - Fargo

Oklahoma State Univ.

Univ. of Arkansas - Fayetteville

Univ. of Arkansas - Little Rock

Univ. of Kansas - Lawrence  
Univ. of Kansas - Medical Center  
Univ. of Montana - Missoula

### **INSTITUTE OF PHYSICS/ESIG deal**

One time purchase for Historic and Recent IOP Archives

Historic Archives - 31 titles

Recent Archives - 26 titles, based on the current subscriptions of the participants

\$44,000 total divided by the 11 participating libraries = \$4000 per library One Time Fee

Annual upgrade fee: example, the 2005 fee will be \$1,494 divided by the 11 libraries =

\$135.81 per participant

11 participating libraries:

Boise State Univ.

Kansas State Univ.

Louisiana State Univ.

North Dakota State Univ.

Univ. of Alaska - Fairbanks.

Univ. of Arkansas

Univ. of Kansas

Univ. of North Dakota

Univ. of Tulsa

Univ. of Vermont

Wichita State Univ.

Dekker has been purchased by Taylor and Francis, and we assume the deal is still in place.

IOP was different – a one time purchase – access to up to the backfile. Has a rolling addition with a small annual fee for access to the new year.

Peggy reported that the hardest thing about these deals is getting the names of contacts at the various libraries and getting the information to the correct person.

Richard recommended that we need to create a more formal and complete list of correct names of appropriate contacts at the various institutions.

Richard Fyffe – Web of Science is not technically an ESIG contract. Started by the University of Kansas, and have extended an invitation to ESIG members to join in. The two advantages: discount of each year's new materials and cap on price increase. Contact started in 2003 and runs through 2005. ISI is interested in rolling into that contract other products. A library interested must get a quote from ISI before they can join and the ESIG discount is a 5% discount. Must accept the contract as written, no negotiations to join late. Backfiles are separately priced. Contact is for the current year data. You can subscribe to any one of the three databases or all three. Richard will

provide copies of the contract, send him an email. In this case we need to allow participants who are not ESIG members.

Elizabeth Titus raised the question of whether the contract can be put on a web site. Richard indicated that it must be a secure website with password protection.

Barbara provided a brief background on the Board's work to have libraries submit proposals to it to manage the database licensing for ESIG. The response was "underwhelming." The decision was made to explore the proposal from AISTI which was \$101,000.

Bruce Morton provided a summary of the proposal to NSF; sustainability in the future. The proposal was discussed over several meetings, including the EPSCoR Foundation Board, which discussed it over several meeting and finally concluded to reject the proposal.

Barbara pointed out that the Board then had to discuss where we go next and the funding proposal that was sent out.

Barbara moved to item 3 on the agenda – the contracting with AISTI. Elizabeth Titus withdrew from discussion because she is Treasurer of AISTI.

Bruce indicated that the current operation of ESIG is not sustainable. Wilbur Stolt supported Bruce Morton's comments and indicating that there is a cost to manage these deals.

Bruce – MSU is a member of AISTI but he does not serve on its Board.

Judy Ganson – not good experience working with EBSCO and supports the idea of an administrative structure.

Barbara agreed with Judy

Frank - has the door been closed completely by the Foundation? Bruce – yes and no and maybe--- he doesn't think the Foundation is the right place for this discussion, that the Coalition Board would have been the right spot. Short term – yes, long term, maybe not

Frank – need to keep knocking on that door. We are rooted in EPSCoR and would sell better on campus. All for moving forward with out that funding in the immediate future.

Bruce – he agrees, that would be the ideal. There are other models – each state EPSCoR office could step up.

Frank – timing would be good if some of the institutions could get their state to pay for the ultimate decision by EPSCoR.

Richard - we have 3 issues: what contracting agent looks good to us – have to find someone; how are we going to pay for those services? And third- if we make a decision to go with a contracting agent now, will we send the wrong message to EPSCoR?

AISTI is a progressive, experienced group would provide other benefits, having a seat on the AISTI Board, ability to attend AISTI conferences and working with others. More important, someone capable of handling our license requirements.

Wilbur – he sees this meeting where we decide if ESIG should continue. But we do need to go back to EPSCoR and be part of EPSCoR annual meetings. We also need to do better politicking on campuses to get the EPSCoR representatives supportive. Should not walk away from EPSCoR, but can't do anything in the next 6 months.

Bruce – each state EPSCoR group has technical assistance funds and what we are talking about is “chump change” to them. He would urge us to become more familiar with AISTI.

Steve Zink – Bruce has had better success with the E people on his campus. Every institution has different uses of the Federal pass through funds. The problem is that each campus has someone who controls the money and must be able to convince them that using some of that money will give them more than the way they are currently using it. He believes we will do better with the national group.

Barbara - might put on the table going after a real big deal, i.e. Science Direct.

Randy Hensley – has done some legwork and has contacted their state EPSCoR person. They have gotten support from their State E person.

Chris – different twist. Doesn't trouble him that we haven't been successful with EPSCoR. We have an excellent case, in the short term we will be saving money.

Peggy – can do as well individually as with consortium, but again maybe because of consortium work. They have talked in Idaho and will pay the amount for Idaho.

Linda ... Hawaii – same situation as Idaho, received such a good deal that it is too their advantage to participate. Need to do this more aggressively on our campuses.

Barbara pointed out that OhioLink had high usage from titles no one had subscribed.

Frank – excited by the AISTI option. Must get the local E offices involved. They will do it one way or the other however. Critical that those states who receive State E funds should let others know so others can use that information to their benefit.

Barbara likes the idea of sending the proposal to the Coalition Board.

**BRIN Discussion**

Paul McCarthy, University of Alaska, Fairbanks - A number of states in the West are going into a BRIN deal. InDea Net (see handout). Assessing the needs of the participating libraries for tools for biomedical research.

Bruce – Univ of Washington Health Science Library is the regional library. Also have a tradition of adj prof

Randy – made an agreement with about 45 research faculty for adj fac. This contract has expired on June 30. He agrees that UW is trying to help out but not sustainable.

Wilbur – was it just to the researchers in NW?

Steve –. Main purpose is for IT access.

Barbara – is there something regarding for ESIG to be involved in this BRIN project?

Bruce – there is an opportunity to avoid a train wreck as well as to increase leverage. BioMed falls within the ESIG purview. He would advocate bringing them into our fold. Need to leverage our overlap.

Who should represent ESIG to move forward with this group? Is it Paul? What’s the best way to move forward? Paul will contact the appropriate person.

Bruce would encourage Paul to make the calls to Gwen and he would also contact her. People in Montana and Wyoming should talk to their group.

**DISCUSSION regarding AISTI as our Negotiation Agent**

List of people who indicated who will be part of the group on a dues paying basis based on state \$6-7K:

“Sense of the Group”

<b>Yes</b>	<b>No</b>	<b>Undecided</b>
North Dakota	Wyoming	Mississippi
Montana		
Idaho		
West Virginia		
Hawaii		
Arkansas		
Alabama		
		New Mexico
		Oklahoma
South Dakota (?)		
		Nebraska
South Carolina		

<b>Yes</b>	<b>No</b>	<b>Undecided</b>
Nevada		
Kansas		
		Louisiana
Alaska		
Does not include:		
Maine		
Vermont		
Delaware		
Puerto Rico		
Kentucky		
Virgin Islands		

Corrine – want to start at the beginning of a calendar year. She is thinking that the Kluwer/Springer deal is separate from contracting to be the business office.

Old Proposal of April 16<sup>th</sup>

Discussion with Corrine regarding the proposal.

For AISTI to help ESIG set up our office, they would help. We would have our own business office, help train the person and be under the 5013c of AISTI. AISTI would be identifying and hiring this person. This person would do for ESIG what Corrine does for AISTI. Corrine would be training.

ESIG person would work in the Santa Fe region but would work out of their home.

Frank – who would review person? Corrine – up to ESIG.

Richard – reports to chair of the Board and supervised by Corrine and review would be done by Board with assistance from Corrine.

The Business Manager would be hired as a consultant.

Financial Proposal

Barbara – summed up the proposals for AISTI and funding.

Judy Johnson, U of Nebraska - have never gotten EPSCoR monies. Doesn't see that changing. Only library in the state and thus having to pay the full amount. But sup portative of the effort.

June – Miss State - have the same concerns as Nebraska.

Bruce – EPSCoR is a state based program. Provides a goal to have State EPSCoR pay for it.

Chris – another suggestion – combination of dues and fees

Joe – are we looking for more than licensing?

Bruce – this person would be monitoring consortia landscape to look for opportunities. Constant communication. Membership in AISTI has advantages.

Richard – this person would provide information about future deals and putting deals together. Unless we stay static we will need this person,

Linda – can ask this person to do things to keep us informed.

Will ESIG member libraries get the AISTI meeting rates or higher rates for their conferences? The price differential is small.

Steve – level of complexity will increase with each additional deal. There will need to have some coordination at the state level.

What would be the benefit of AISTI membership for ESIG?

Have voice at table on the direction of AISTI, provide a stronger link between AISTI and ESIG. AISTI ties goes beyond universities to major national research labs.

What are the deal breakers?

Steve – not a deal breaker but cost for an institution is high.

Frank – what about institutions or states who join later.

### **Sense of the Meeting:**

Would this group charge the board with the task of seeking answers from the undecided and unrepresented states and then determining the state dues to move forward. Frank moves, Steve Marquardt seconded. Following the discussion below, the motion passed unanimously.

Discussion – do we need the relationship with AISTI? AISTI would provide the business models, direction and board approved relationship.

Corrine – contract is with AISTI. 501c3 we could come under AISTI's 501c3.

Frank – could not ESIG

Bruce – contracting with AISTI negates the need to have legal status.

There would be a contract between ESIG and AISTI.

Continuing Educ – would individual institutions of ESIG can attend. Board would have to approve the AISTI discounts.

Bruce will send us a list of all the people on the listserv. The participating institutions are on the website.

Next meeting could be:

AISTI next meeting in spring, 2005

EPSCoR next meeting--- ????

**Additional Packages:**

ISI is standing offer for any portion of Web of Science. But each institution must get a quote from ISI.

Science Direct- would be valuable to explore for ESIG

BioOne

IEEE

Nature Online (26 titles within)

Science

Could brainstorm now and then send out list for vote by members to determine top 3. More buy in by participants might help encourage EPSCoR support. Extend brainstorming to email. Barbara will send out a list that each institution can contribute one wish list and then send out and everyone can vote for their top three.

**Elections for people to assume office January 1, 2005.**

1. Vice President, President-elect
2. Secretary/Treasurer
3. Director at Large

**Nominations for Vice President/President elect**

1. Frank D'Andraia

**Nominations for Secretary/Treasurer**

1. Mara Saula
2. Judy Ganson

**Director at Large**

2. Bruce Morton
3. Paul McCarthy
4. Elizabeth Titus

There will be an opportunity to write-in candidate. Votes will be cast by the chief executive officer of each library.

--Submitted by Joe Boykin, Secretary/Treasurer