

We are working with AISTI for a SPRINGER AISTI/ESIG deal that would be at NO additional charge for ESIG members, but would leverage the buying power of the entire group.

SPRINGER Offer

The proposed details of the 2008-2010 AISTI/ESIG license. 3-year license for AISTI and ESIG (2008-2010).

- Title list fixed on the AISTI/ESIG 2007 access.
- All titles converted to Online Only and billed directly through Springer. We can do one invoice for AISTI and another for ESIG and can invoice as soon as you'd like.
- For those who require print, they can do so at the following DDP rates via agents:
1st year = 5%, 2nd year = 10%, 3rd year = 25%.
- Same 7% price cap.
- Cancellation allowance of 1% throughout the duration of the contract.
- For Transfer titles, we would like to propose increasing the access fee to 3%. No reconciliation and access to all 2008 non-3rd party Springer titles.
- New Start titles will be included at no additional cost for the duration of the contract.

In the past we have had to reconcile, and this, of course would track any of the new or acquired titles into people holdings. With the new model Springer is proposing, we do not reconcile, but pay a 3% consortia access fee instead of a 2% consortia access fee.

Another option would be for the consortia access fee to remain at 2%, but that the new and acquired titles become reconciled at the end of every year. This way the schools that do add those titles to their holdings will be billed for them, but the people that did not add them would not be penalized.